

AIRPORT SALES & MARKETING 2017

Premium Best Practice & Networking Training Event

2017 REGISTERED & INTERESTED DELEGATES

[as per 20 March 2017]

Aeroporti di Roma, Italy - Head of Marketing Aviation

Aeroporti di Roma, Italy - Route Manager Short/Medium Haul

Air Astana, Kazakhstan - Sales & Marketing Executive

Air China, UK - Corporate Sales Executive

Air Kaluga, Russia - Head of Communications

Albanian Civil Aviation, Albania - Vice President International Airport Operations

ANA Aeroportos de Portugal, Portugal - TBC

Belgrade Nikola Tesla Airport, Serbia - Director of Marketing

Bratislava Airport, Slovakia - TBC

Cuneo International Airport, Italy - Head of Business Development and Marketing

Genova Airport, Italy - TBC

Hermes Airports, Cyprus - TBC

Jersey Airport, UK - Key Account and Marketing Director

Kazan Airport, Russia - TBC

Kharkiv Airport, Ukraine - Finance Director

Krakow Airport, Poland - Aviation Services Manager

Krakow Airport, Poland - Senior Specialist of Air Services and Travel Market Development

Lufthansa Cargo, Kosovo - Sales Representative

Minsk National Airport, Belarus - Acting Managing Director

Minsk National Airport, Belarus - Chief Economist

Minsk National Airport, Belarus - Head of Foreign Economic Activity Department

Qatar Airways, Singapore - Analyst Network Strategy

Oman Airports Management Company - Retail Assistant

SAS Airlines, Sweden - Head of Europe South Network

Sofia International Airport, Bulgaria - TBC

Tocumen Airport, Panama - Planning Specialist



Tocumen Airport, Panama - Vice President of Planning and Strategy

2017 SPEAKING EXPERTS

Accenture Strategy - Airport Consultant

ANTOR - Chairman

Antonov Airlines - TBC

Avia Solutions - Consultant

Warsaw Airport, Poland - TBC

Aviation Economics, UK - Apex Analysis Specialist

Aviation Industry Research and Advisory, UK - Airline Management Consultant

Avinor Oslo Airport, Norway - Vice President Traffic Development

Brussels Airlines, Air Malta, Air Southwest, Caribbean Airlines - Former CEO

Condor and Thomas Cook Airlines - Vice President North America and Caribbean

Copenhagen Airport - TBC

Heathrow Airport - Digital Content Manager

InterVISTAS Consulting, UK- Managing Director

Javelin Group (part of Accenture Strategy) - Consulting Manager

Kinetic Consultancy, Netherlands - Managing Director

London Luton Airport, UK - Chairman of the Board

MIDAS Aviation - Consultant

Mott MacDonald, UK - former Forecasting Director

Munich International Airport, Germany - TBC

Norwegian Air Shuttle, UK - TBC

Ryanair, Ireland - former Commercial Director and currently CEO of affinity

Ryanair, Ireland - former New Route Development Director

SITA, UK - Director Strategy

Thomas Cook and Condor Airlines

TUI, Germany - TBC

Virgin Atlantic Airways, UK - former Director of Route Development

University of Surrey - Director, Centre for Aviation Research

For more information on the dates, location and programme please refer to $\frac{\text{https://www.qtiaviationtraining.co.uk/courses/sales-and-marketing/}{\text{https://www.qtiaviationtraining.co.uk/courses/sales-and-marketing/}}$